ENERGY

Bidding Batteries – Enabling bankable storage in microgrids HOMER International Microgrid Conference 2020

Drew Lebowitz, Senior Consultant 16 October 2020



About DNV GL





DNV GL is the world's largest independent energy and renewables advisory firm. We have over 2500 energy experts.

More than 1000 are focused on renewables.

DNV GL has advised on over 3000 solar projects, 150 GW of wind projects Extensive
experience in
microgrid and
storage
technologies
and
applications

Energy Storage Engineering: Microgrids, Energy Storage, and Energy Access

DNV GL is independent and technology, vendor agnostic

OWNERS ENGINEER / INDEPENDENT ENGINEER

Advising project developers, communities and campuses

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DUE DILIGENCE

Advising financiers on project viability

UTILITY **COORDINATION** and POLICY

Leading advisors to utilities and regulators on policy impacts and utility deployments

TESTING, M&V

System performance validation, device testing and characterization

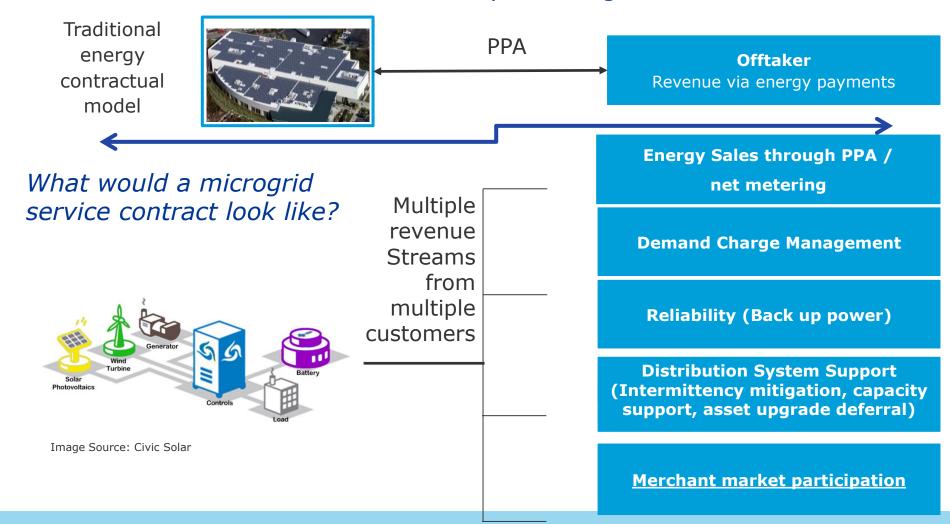
STRATEGY

Market positioning for new technologies

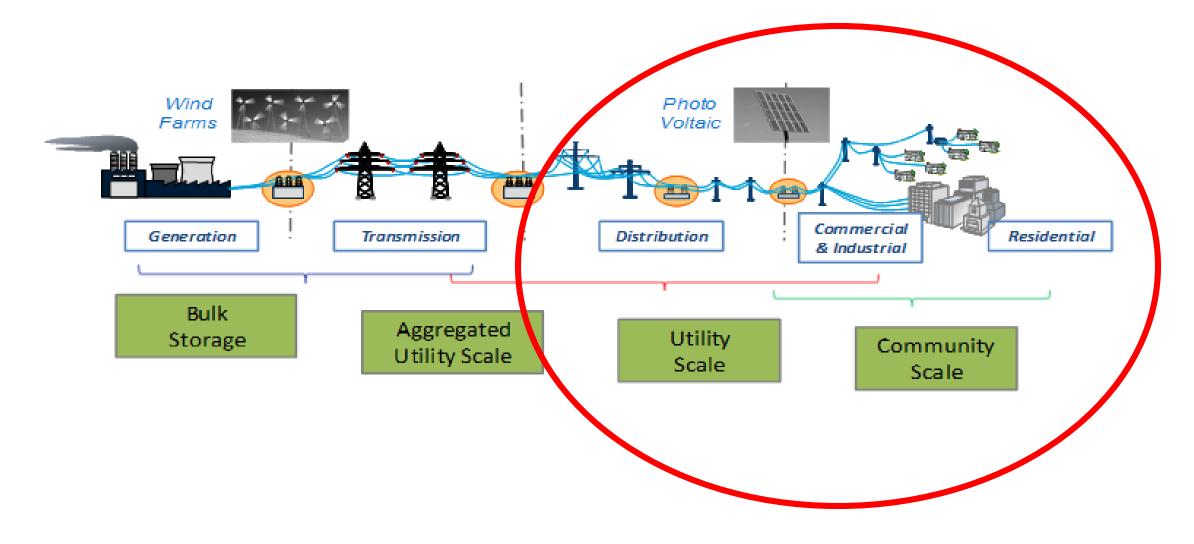


Monetization of multiple services

How to monetize multiple microgrid services?



Location and Applications



Market Incentives – Frequency Regulation

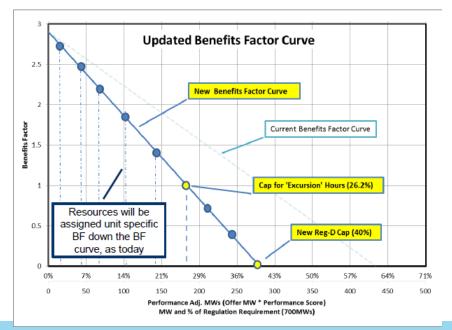
- FERC Order 755, Oct 2011 mandated ISO's to initiate storage – specific regulation markets.
- Large scale transmission connected storage participating in fast regulation has seen the largest volume of storage deployments in 2011 -2015.
- Markets PJM Reg D (Dynamic Regulation), CAISO REM (Regulation Energy Management)
- PJM Regulatory Updates

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- Proposed new rules reduce % of Reg D participation (as % of total Reg) to 26.2% from 42%
- Zero-bid and self-dispatch resources will be based on performance scores.
- September 2020: PJM votes to approve reforming capacity valuation ELCC method, further enabling storage to participate

PJM Reg D Registered Technologies

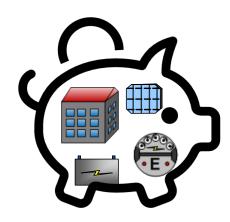
Regulation D		
Resource Type	Offer MW	
Battery/Storage	136	
DSR	15	
Hydro	420	
CT	110	



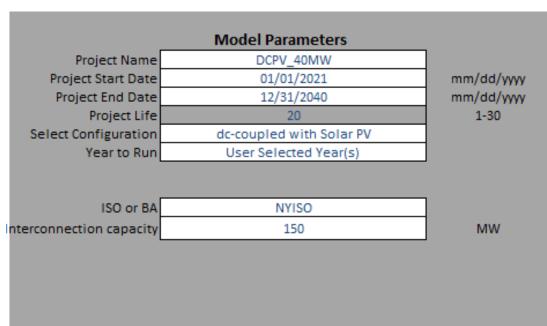
Considering Merchant Revenue - Building on HOMER

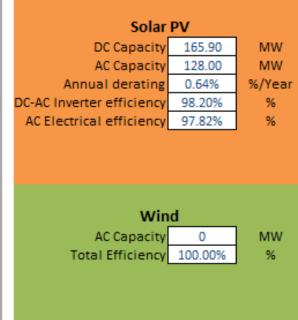
- HOMER can be used to determine initial sizing and optimize based on revenues from the grid
- Many batteries are IDLE!

- Based on the HOMER outputs, the consideration of additional revenue streams can be considered
- The revenue results can determine the IRR of a project considering more diverse revenue streams



Inputs – System, Market, and Architecture

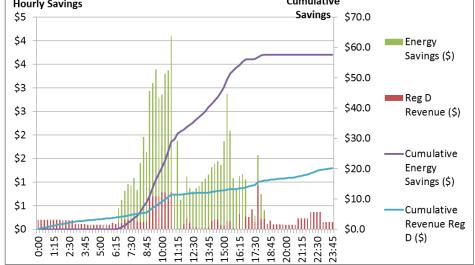




	Storage		
	Inverter Power Capacity	40.00	MW
	Storage Energy Capacity	80.00	MWh
	Storage Max Discharge Power	40.00	MW
	Storage Max Charge Power	40.00	MW
to	rage Charge/Discharge Efficiency	99.90%	%
	DC Line Efficiency	99.65%	%
	DC-DC Converter Efficiency	98.50%	%
	DC-AC Inverter Efficiency	98.20%	%
	AC Electrical Efficiency	97.82%	%
	Auxiliary Power Loss	2.20%	%
	Minimum State of Charge	5.00%	%
	Maximum State of Charge	95.00%	%
	Initial State of Charge	50.00%	%
	Max Discharge Power for Reg Up	40.00	MW
	Max Charge Power for Reg Down	40.00	MW
	Max Discharge Power for Spin	40.00	MW

Typical installation - Microgrid for Bill Management + Frequency Response





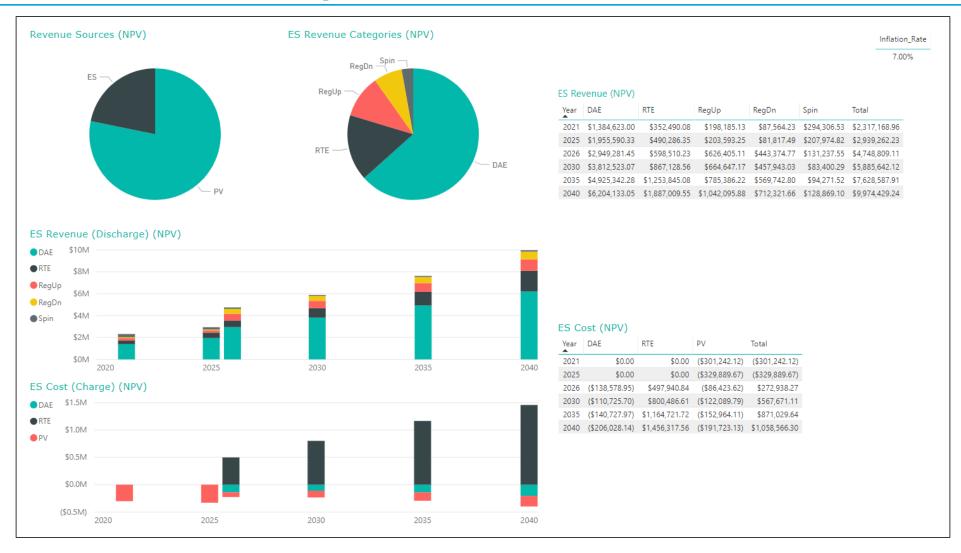
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- On day, prices range from 0.2c 2.8c / kW-15 (\$8 - \$112 / MWhr).
- Cumulative savings over day
 - \$58 from energy (PV)
 - \$20 from RegD
 - Effect on net-load over day is minimal

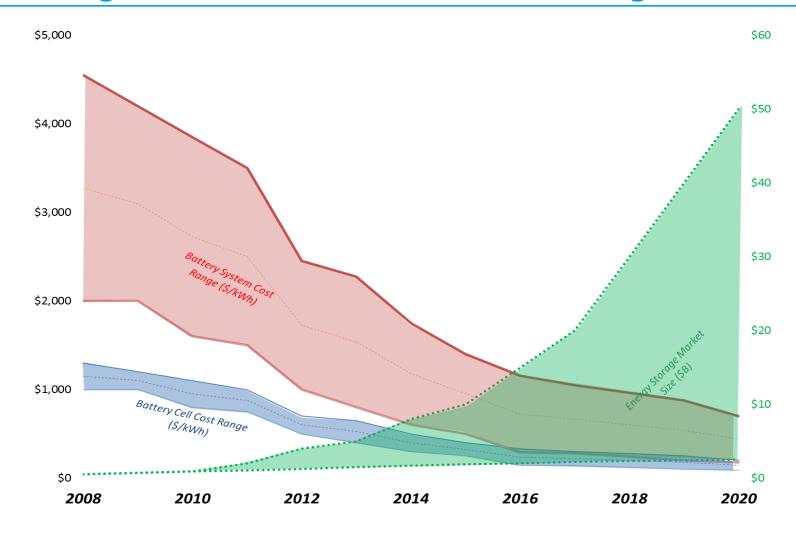
Peak demand increases slightly over the day



Typical results of an IRR analysis of BESS revenue



Looking forward - Prices fall and markets grow



Aliso Canyon was deployed in 2016 \$550/kWh

In 2020, we are seeing examples of 4-hour projects @ \$250/kWh

Thank you.

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